

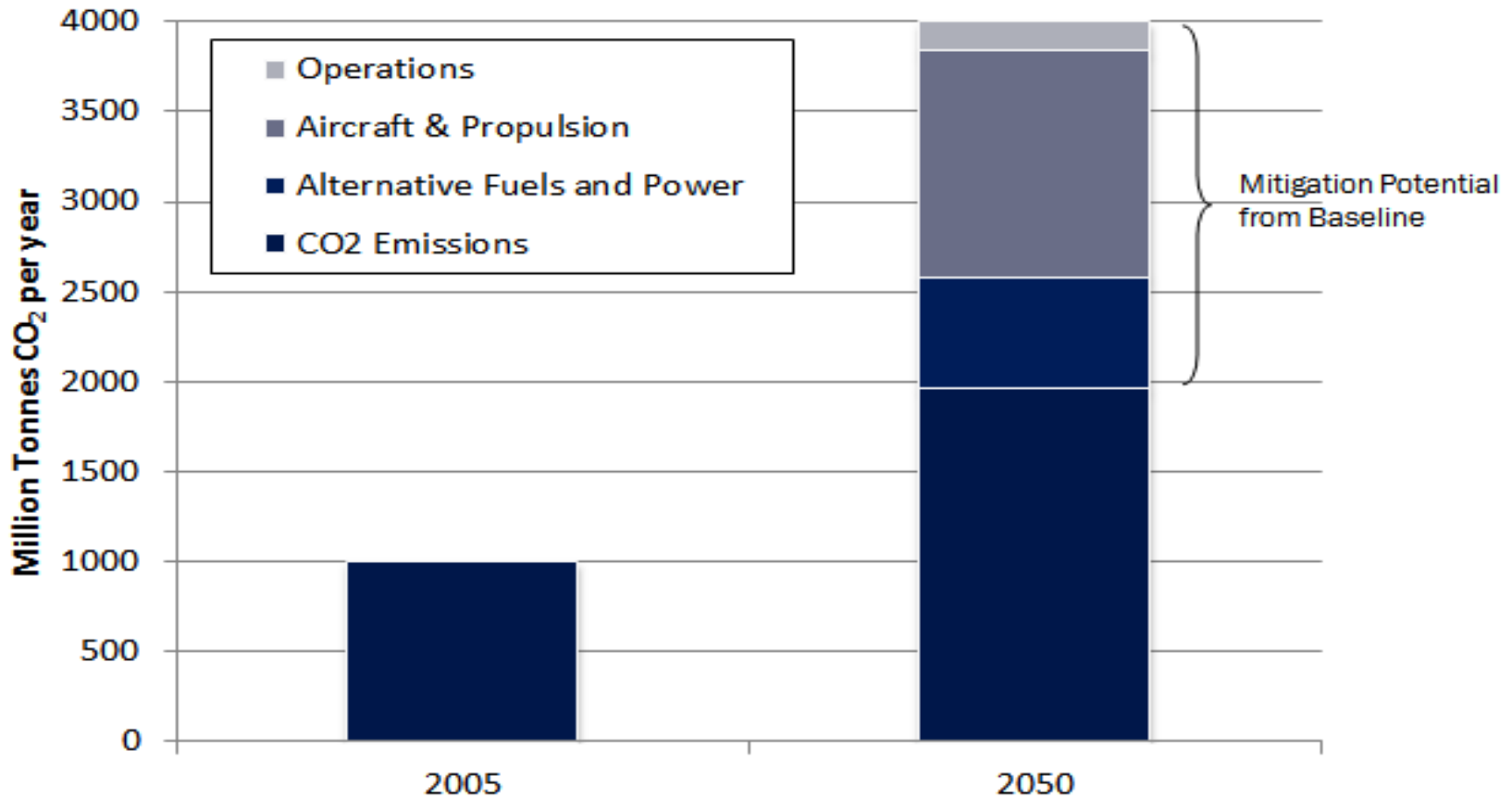
Will the EU ETS affect the competitiveness between EU and Non-EU airlines?

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The necessary of aircraft emissions abatement



(Source: IATA & ICAO)



The inclusion of aviation into EU ETS



Aviation emissions trading within the EU ETS

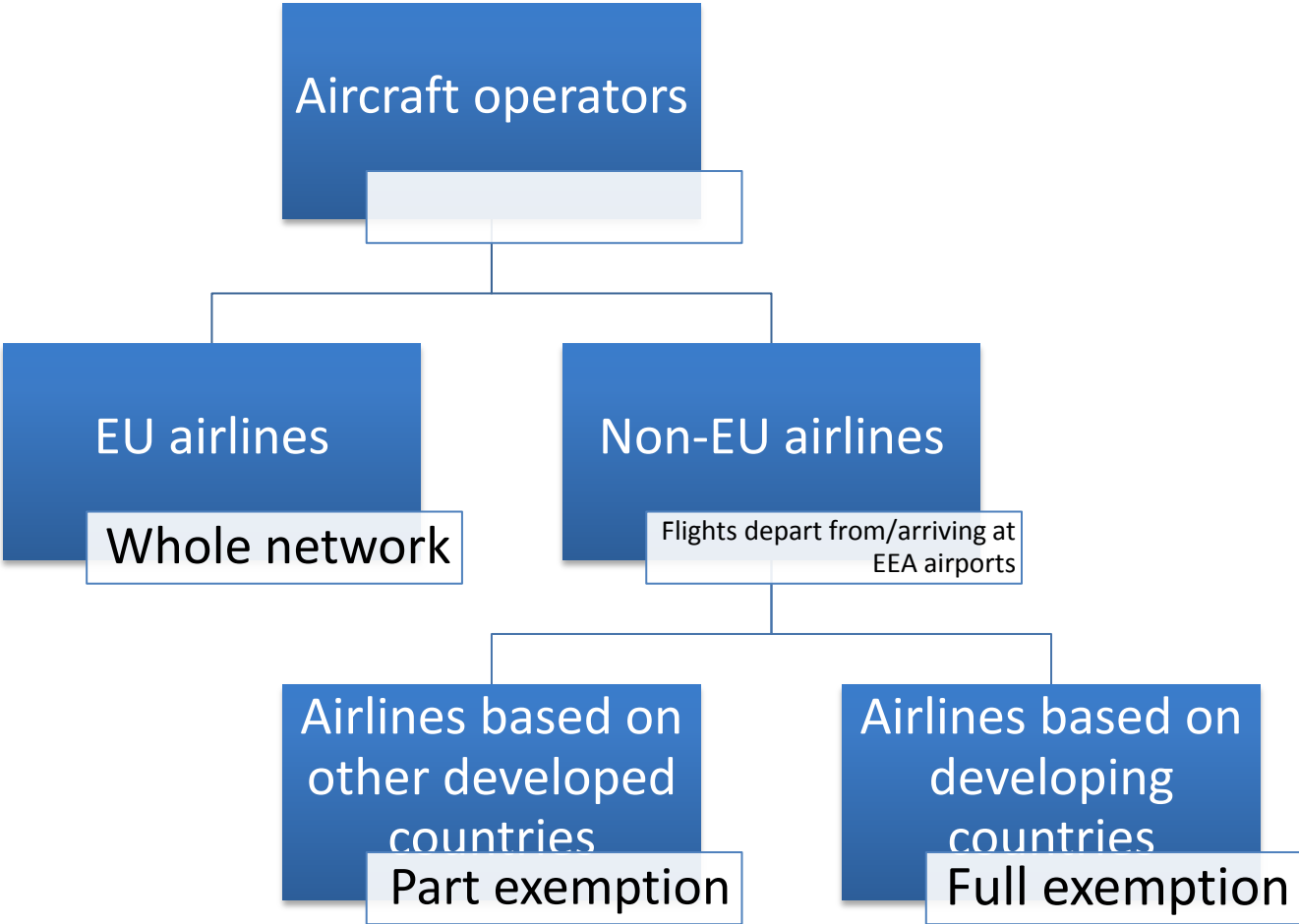
Key features of new proposal to revise the ETS:

- 1) flights between EEA (European Economic Area, 28 EU countries plus Norway and Iceland) continue to be covered,
- 2) a general exemption,
- 3) special circumstances of developing countries.

(MEMO/13/1906, 2013)



Airline competition



Airline competition



Airlines compete for passengers and market share on:

- Frequency of service and departure schedule on each route served
- Price charged, relative to other airlines, to the extent that regulation allows for price competition
- Quality of service and products offered—airport and in-flight service amenities and/or restrictions on discount fare products

Passengers choose combination of flight schedules, prices and product quality that minimises disutility of air travel:

- Each passenger would like to have the best service on a flight that departs at the most convenient time, for the lowest price



Air transport demand simulation—AIM model

- Apply a simple one-equation gravity model

Function of income (I), population (P), airfare (F), travel time (TT), flight delays, special city characteristics (A, B), road/high speed rail links (S, R), domestic/international (DF)

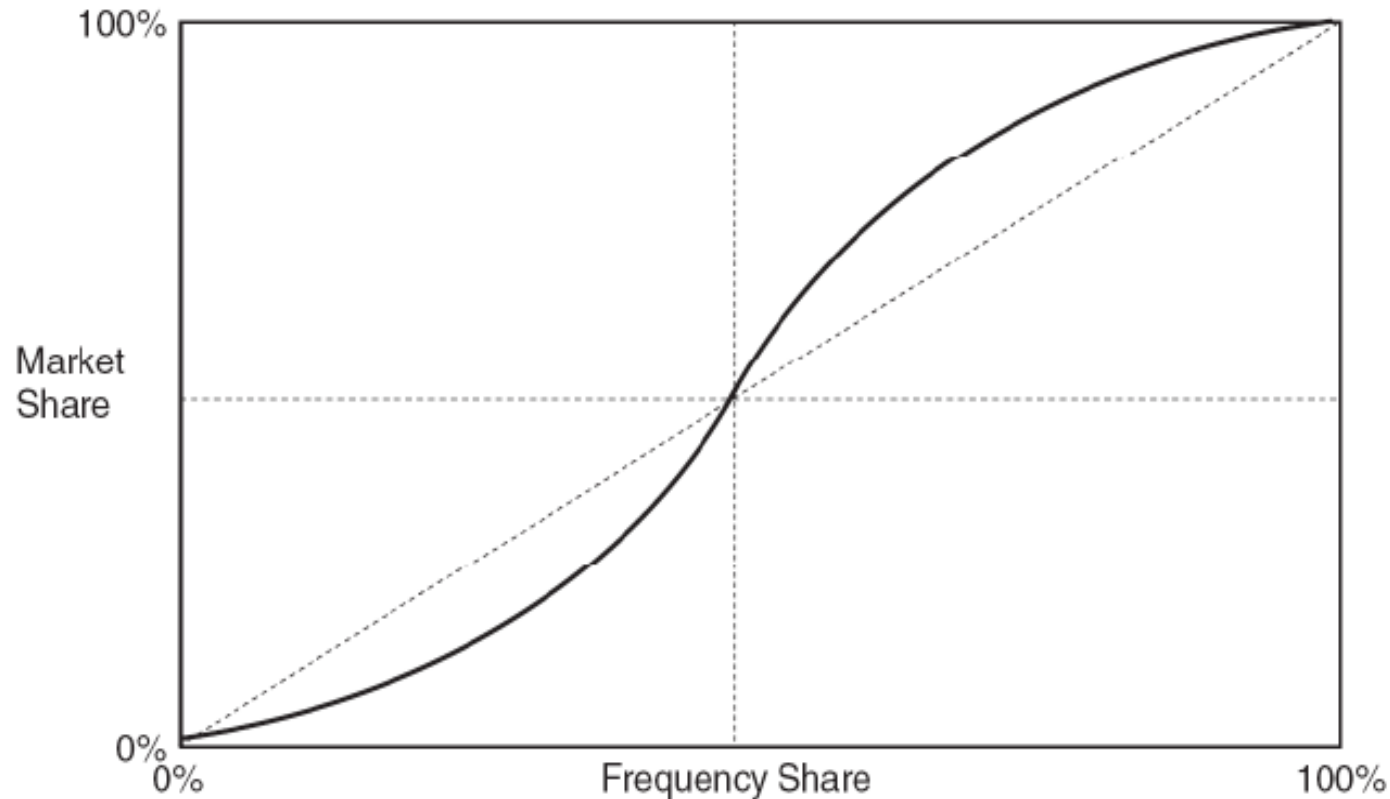
$$D_{ij} = K \cdot (I_i I_j)^\alpha \cdot (P_i P_j)^\beta \cdot e^{\delta A_{ij}} \cdot e^{\varepsilon B_{ij}} \cdot e^{\varphi S_{ij}} \cdot e^{\omega DF_{ij}} \cdot e^{\mu R_{ij}} \cdot (F_{ij} + VoT \cdot TT_{ij})^\tau$$

- Estimates explanatory variables using available data separately for short-, medium-, and long-haul, and for different world regions



Market share/frequency share

- S-curve relationship between market share and frequency share
- Higher frequency shares associated with disproportionately higher market shares



S-curve model formulation

$$MS_i = \frac{FS_i^\alpha}{\sum_{j=1}^n FS_j^\alpha} \quad (1)$$

Where, MS_i is the market share of airline i
 FS_i is the frequency share of airline i
 n , is the number of competing airlines
 $\alpha \geq 1$, is the model's parameter

(Simpson, 1970; Belobaba, 2009a)



S-curve model formulation

The overall optimisation model is as follow

$$\text{maximise } \sum_{s \in S_a} p_{as} Q_{as} - C_{as} f_{as} \quad (2)$$

Subject to:

$$Q_{as} \leq \frac{f_{as}^{\alpha_s}}{\sum_{a' \in A_s} f_{a's}^{\alpha_s}} M_s \quad \forall s \in S_a \quad (3)$$

$$Q_{as} \leq LF_{max} S_{as} f_{as} \quad \forall s \in S_a \quad \forall s \in S_a \quad (4)$$

$$\sum_{s \in S_a} f_{as} \leq U_a \quad (5)$$

$$\sum_{s \in S_a} f_{as} \geq L_a \quad (6)$$

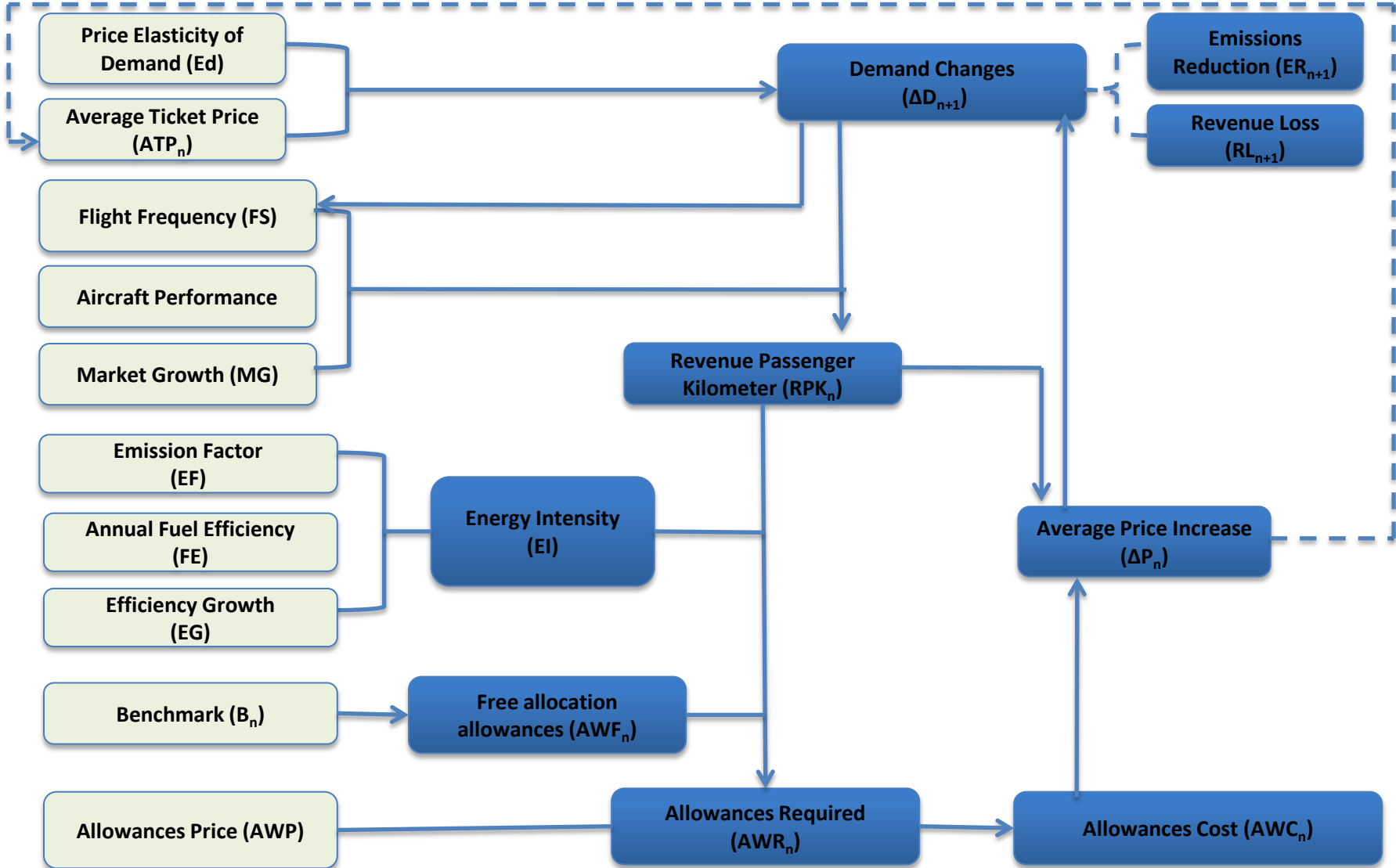


S-curve model extension—Fare differentiation

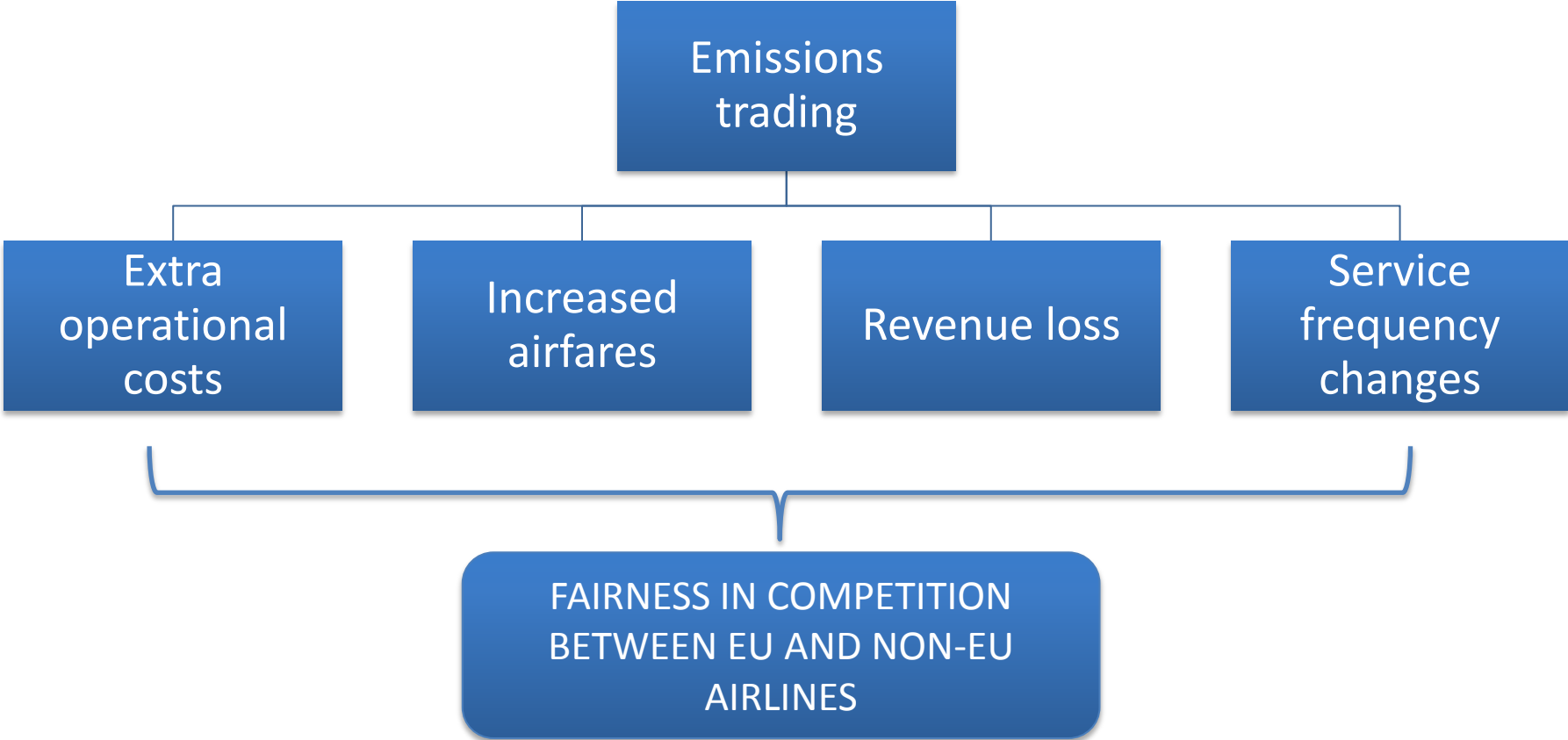
$$Q_{as} \leq \frac{\theta_a f_{as}^{\alpha_{st}} p_{as}^{\beta_{st}}}{\sum_{a' \in A_s} \theta_{a'} f_{a's}^{\alpha_{st}} p_{a's}^{\beta_{st}}} \gamma_{st} M_s \quad (7)$$

- Q_{as} is the total number of passengers on flight segment s carried by airline a
- f_{as} is the service frequency of airline a on segment s
- p_{as} is the airfare of airline a on segment s





Conclusions



Thank You!

