

A woman with long dark hair, wearing a light-colored sweater, is sitting at a wooden table and smiling broadly while talking to another person whose back is to the camera. On the table are a laptop and a smartphone. In the background, there is a glass door with a yellow sign that says "COMPUTER ROOM".

Aarhus University

We create value through knowledge

Aarhus University in numbers

8.000

Employees

12.000

Publications

38.000

Students, of which 1.800 PhD stud.

1 Bn USD

Budget

4.000

International students

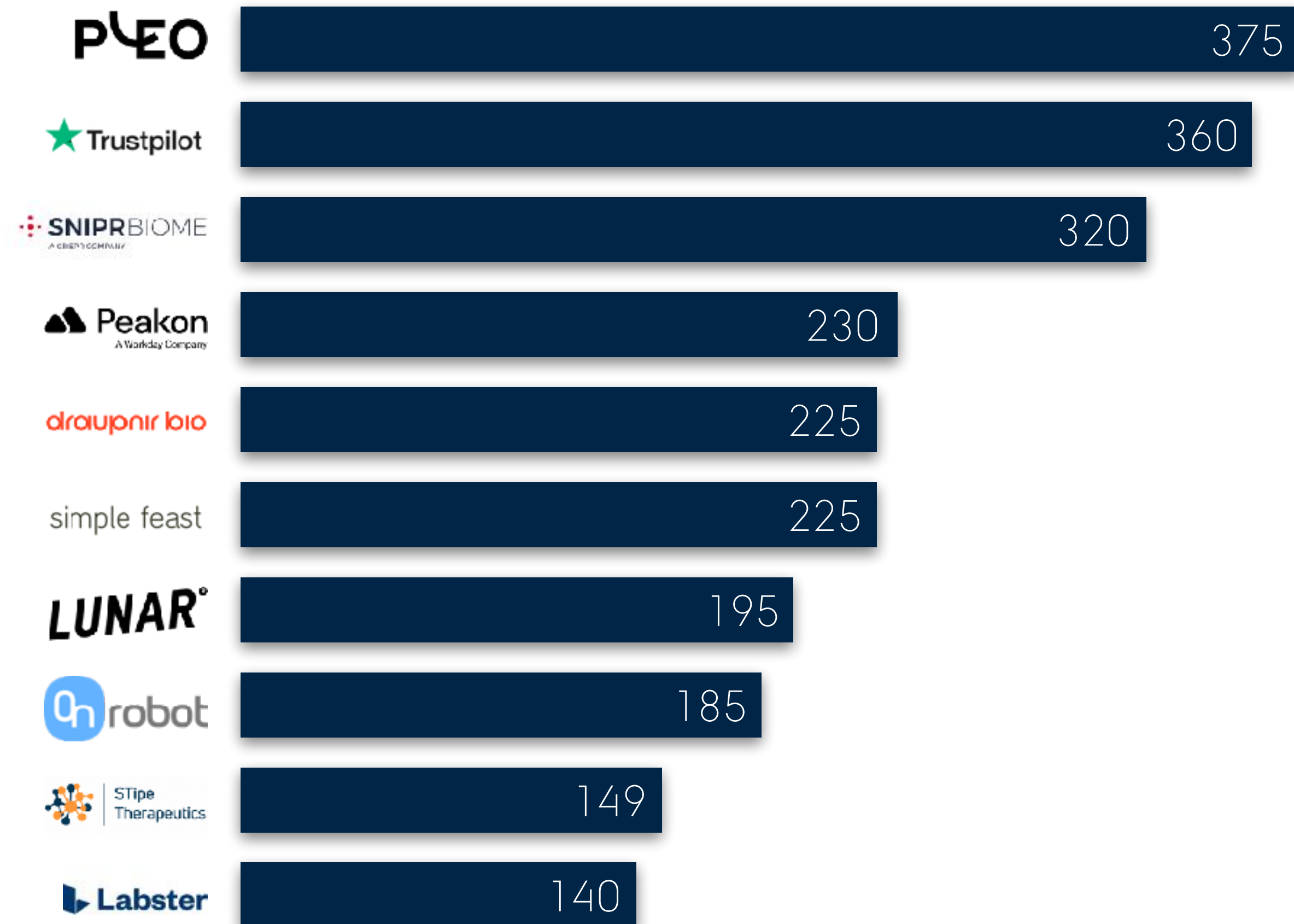
580.000 m²

Area (netto)

Innovation and entrepreneurship

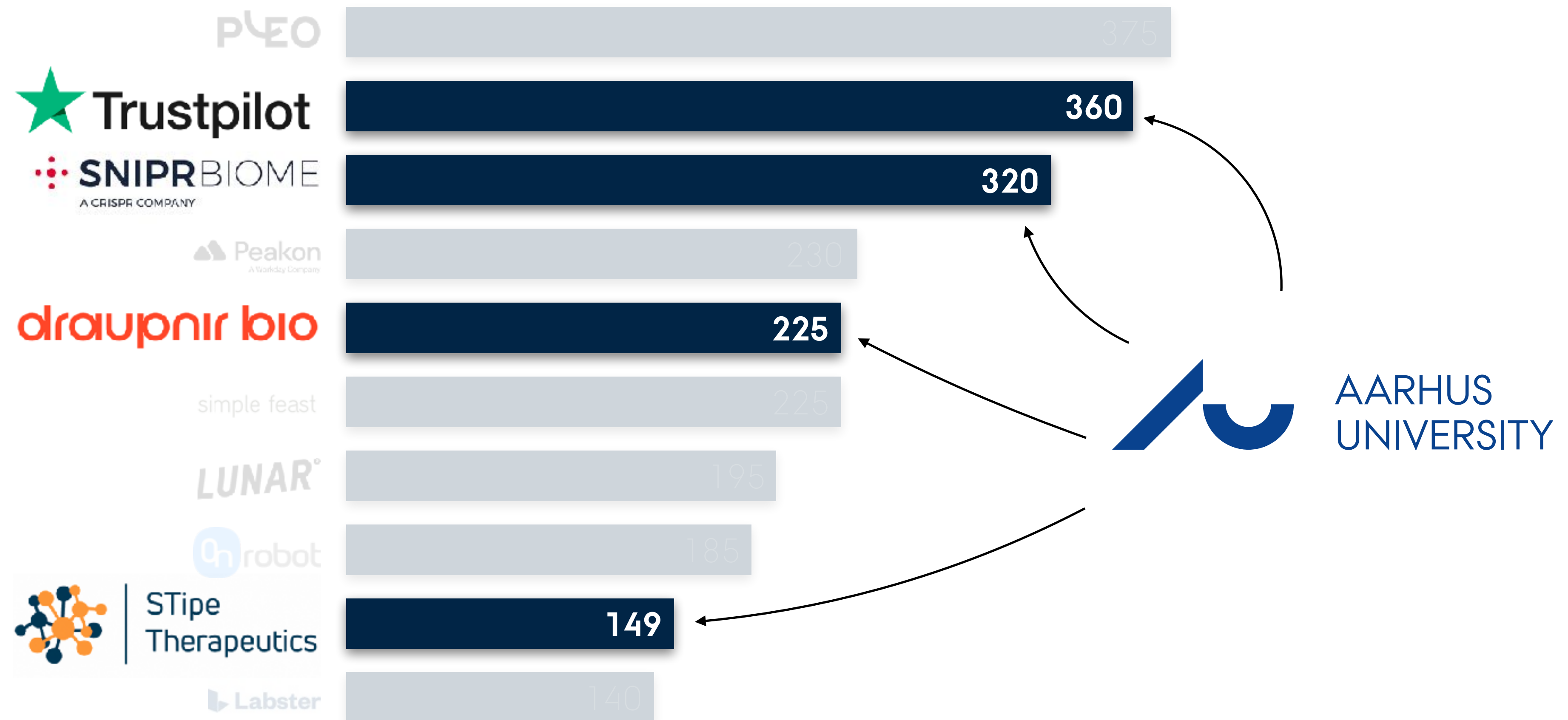
Venture investments 2019

The 10 biggest venture investments in Danish companies 2019 (DKK mill.)



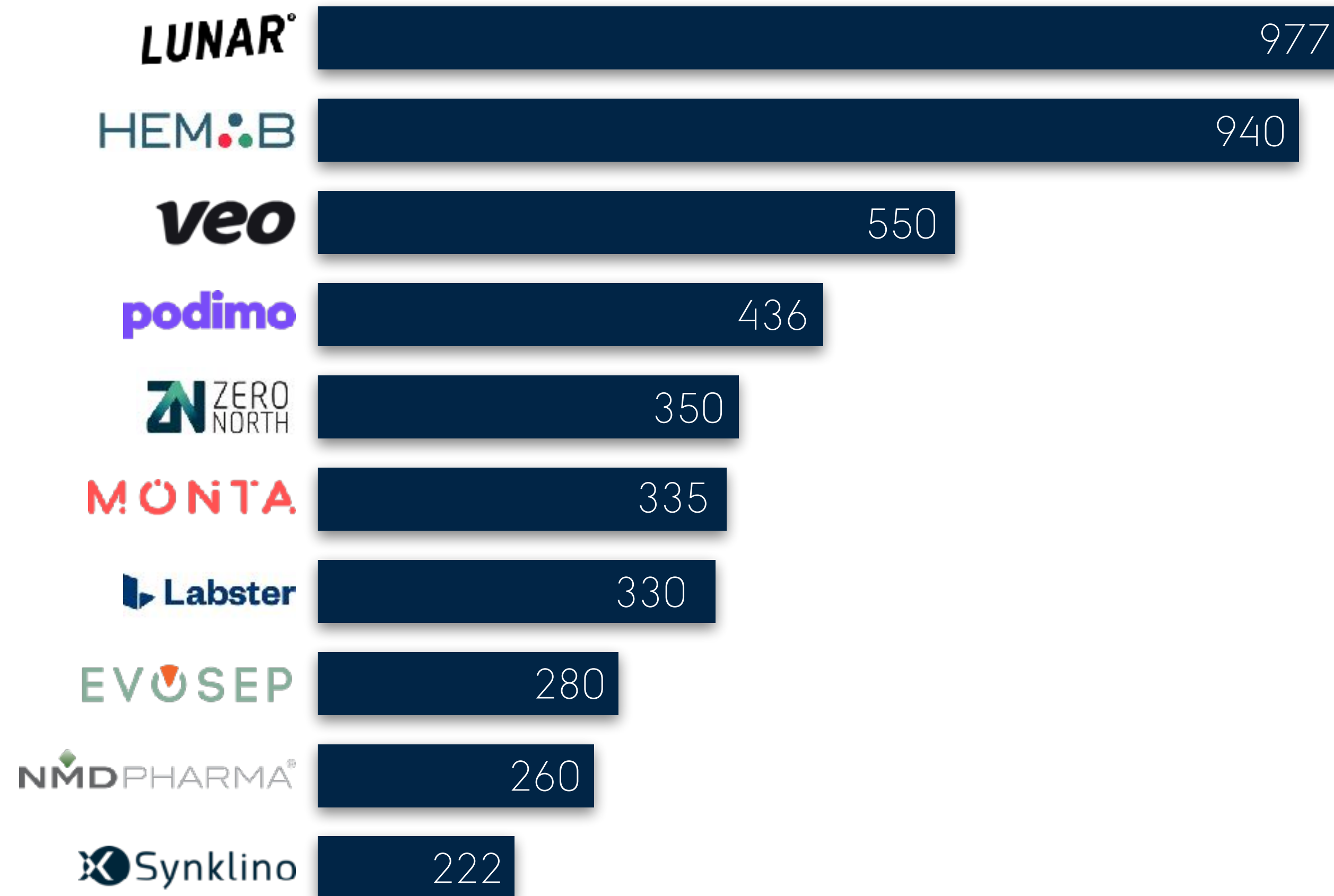
Venture investments 2019

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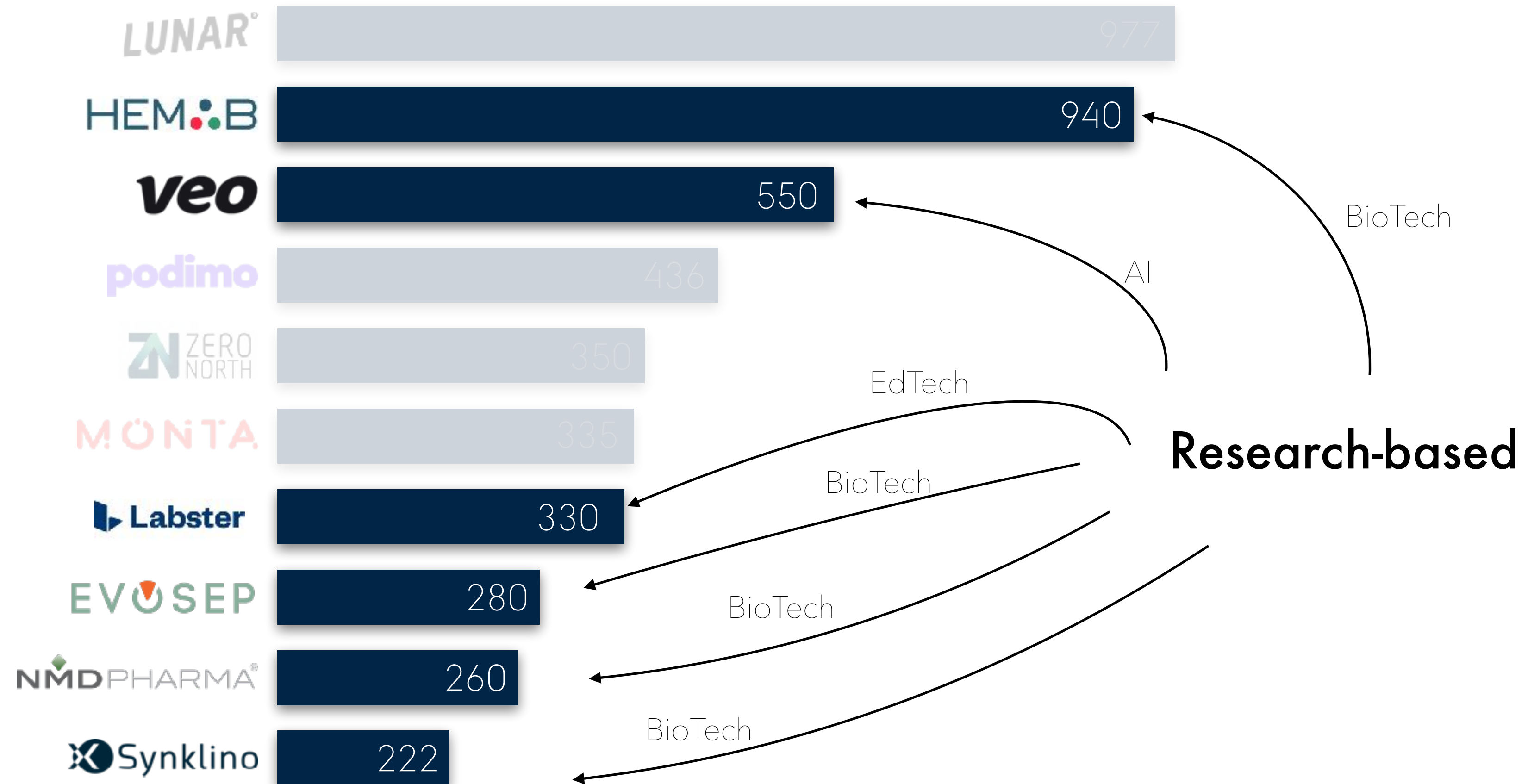
Venture investments

The 10 biggest venture investments in Danish companies 01.01.2022-01.03.2023 (DKK mill.)



Venture investments

The 10 biggest venture investments in Danish companies 01.01.2022-01.03.2023 (DKK mill.)



Biggest investments in spinouts from AU

Spin-out	Investor	Investment
 NMD PHARMA [®] NEUROMUSCULAR DISORDERS	Jeito Capital Novo Holdings BioCapital INKEF Capital And more	€ 149 mio
 MUNA THERAPEUTICS	Novo Holdings Sofinnova Partners LSP Dementia Fund Droia Ventures And more	€ 62 mio
 draupnir bio	MP Healthcare Export and Investment Fund of Denmark Gilde Healthcare And more	€ 42 mio
 TEITUR TROPHICS	Sunstone Life Science Ventures Sound Bioventures Industrifonden Innovestor's Life Science Fund And more	€ 29 mio
 Commit Biologics	Korys Novo Holdings Bioqube Ventures BII Venture Labs	€ 22 mio
 AGROINTELLI	Nordic Alpha Partners Vækstfonden	€ 14 mio
 Cercare Medical	Bagger-Sørensen Equity and others Smedvig Herfo Canica Invest	€ 12 mio
 Spica Therapeutics	Bioqube Ventures Flanders Future Tech Fund (FFTF) Qbic	€ 11 mio
 brainreader	Dahlgren Capital Syddansk Innovation Insero Investo Capital And more	€ 8 mio
 CELTUGY	ICIG Ventures Unconventional Ventures Joyance Partners PSV DeepTech And more	€ 7 mio

Since 2018 spinouts from Aarhus University have raised more than **EUR 350 million in investments.**

This is

KITCHEN

GOOD THINGS COME
TO THOSE WHO
~~WAIT~~ WORK FOR IT

the kitchen



Entrepreneurship at AU

The Kitchen

Iværksætteraktiviteter for alle studerende og forskere på AU

Offers across faculties

Dual Career

Få hjælp til at kombinere studier og iværksætteri med Dual Career



Business Factory

Entrepreneurial activities for Aarhus BSS in Herning.

Food Entrepreneurship Hub

Entrepreneurship environment for students in the agricultural and food industry.

Hatch IT Lab

Entrepreneurship environment for IT-students at Katrinebjerg.

ORBIT Lab

Entrepreneurial activities for students from AU Engineering and Computer Science at Katrinebjerg.

Startup Factory

Entrepreneurial environment for students from Aarhus school of Marine and Technical Engineering and the engineering fields at AU.

Scientific hubs

Innovation and entrepreneurship



**The Kitchen is Aarhus University's
innovation hub dedicated to help
entrepreneurs and innovators grow.**

At The Kitchen (2024)...



+ 330 Startups og spin-outs



+ 137 mio. DKK invested



150 workshops, 2500 Participants



+ 50 Yearly Events, +3000 participants



+ 150 Technology transfer



++ Partnerships



How will I ever be able to become an entrepreneur?

At The Kitchen...

Open to all

Morning Talks

Pitch Competitions

Workshops

For members – Founders' Community

Startup Advisors

Office Space

Network

LEGAL & FINANCIAL ADVICE

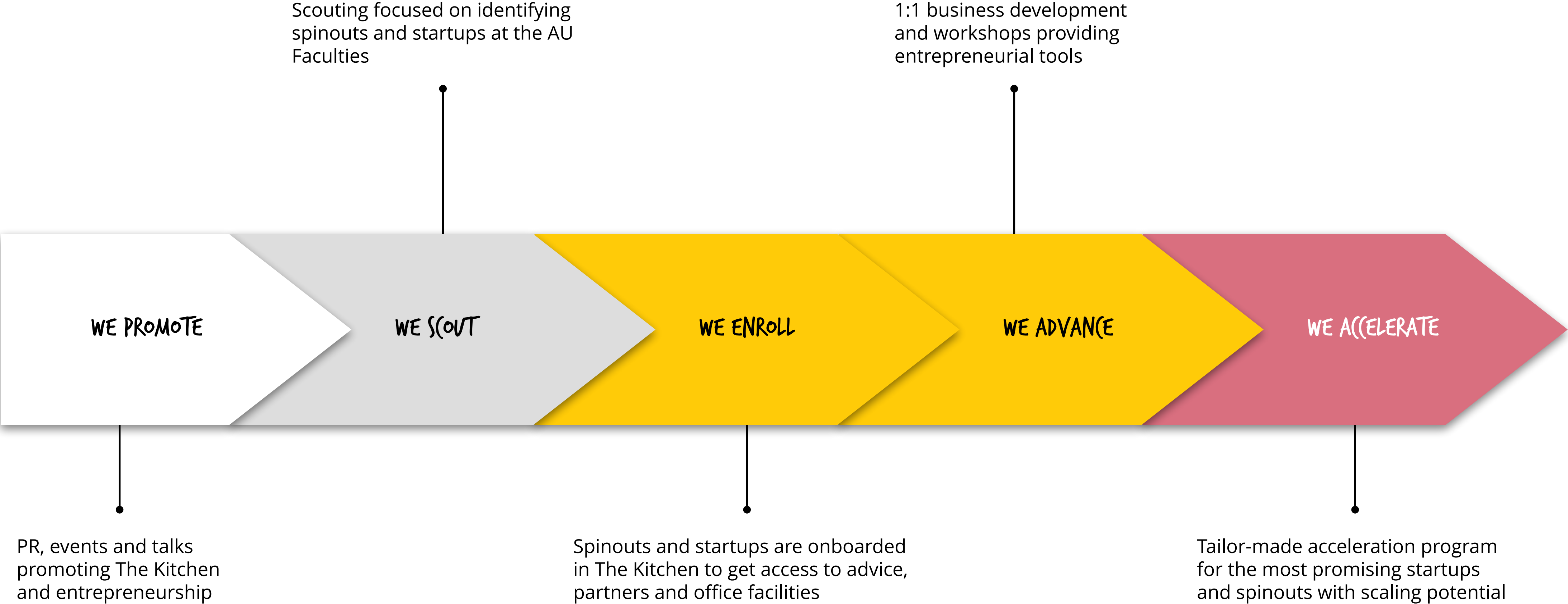
MENTORING

PARTNERSHIPS

FUNDING



How we work



What's included

	Explorers <small>OPEN TO ALL</small>	Founders <small>SIGN UP REQUIRED</small>
Events	✓	✓
Workspace access in public zone	✓	✓
Preparatory Workshops	✓	✓
Weekly 'open desk' advisory	✓	✓
Access to grants	✓	✓
Access to meeting rooms		✓
Access to business development advise		✓
Advanced Workshops		✓
Partner services: legal, financial, funding, HR		✓
Apply for private office up to 12 months		✓
Dedicated Business Development Manager		
Advisory Board		
Investor Day Pitch		
Exclusive funding opportunities		

What's included

	Explorers <small>OPEN To ALL</small>	Founders <small>SIGN UP REQUIRED</small>	Acceleration
Events	✓	✓	✓
Workspace access in public zone	✓	✓	✓
Preparatory Workshops	✓	✓	✓
Weekly 'open desk' advisory	✓	✓	✓
Access to grants	✓	✓	✓
Access to meeting rooms		✓	✓
Access to business development advise		✓	✓
Advanced Workshops		✓	✓
Partner services: legal, financial, funding, HR		✓	✓
Apply for private office up to 12 months		✓	✓
Dedicated Business Development Manager			✓
Advisory Board			✓
Investor Day Pitch			✓
Exclusive funding opportunities			✓

Logic from the inside: The Funnel

Events
Workshops

Scouting

Founders

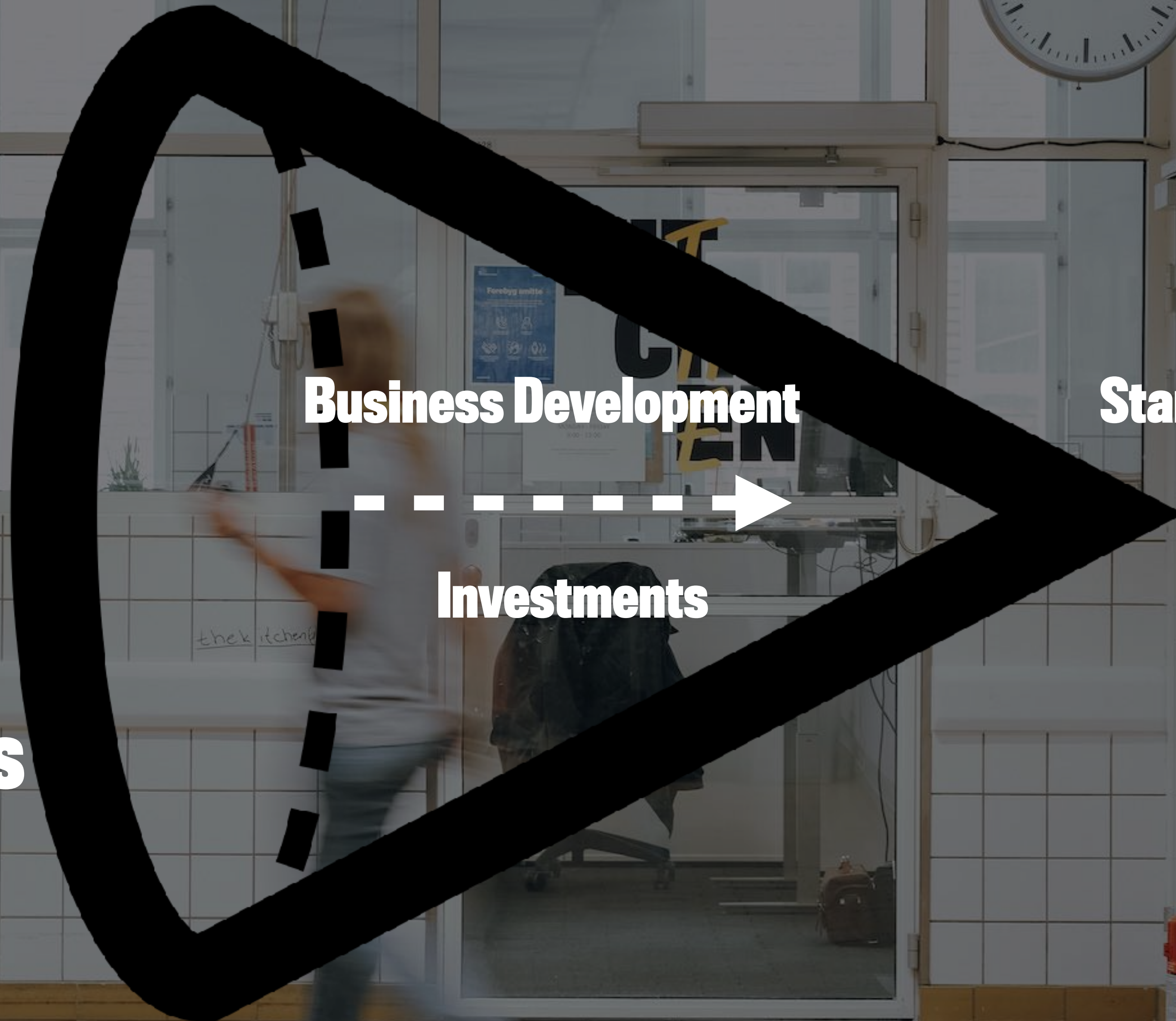
Entry

Business Development

Investments

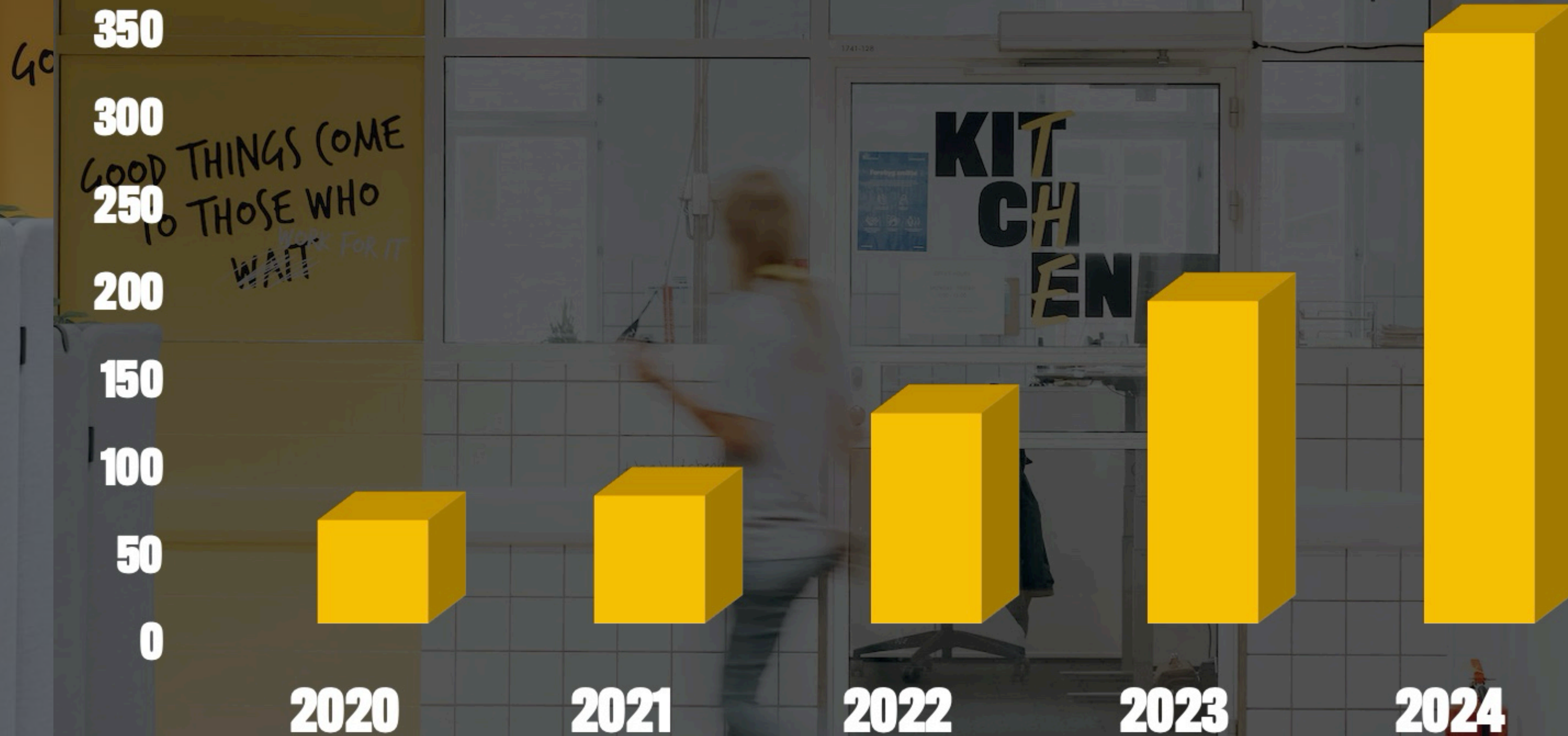
Startups / Spinouts

License tech



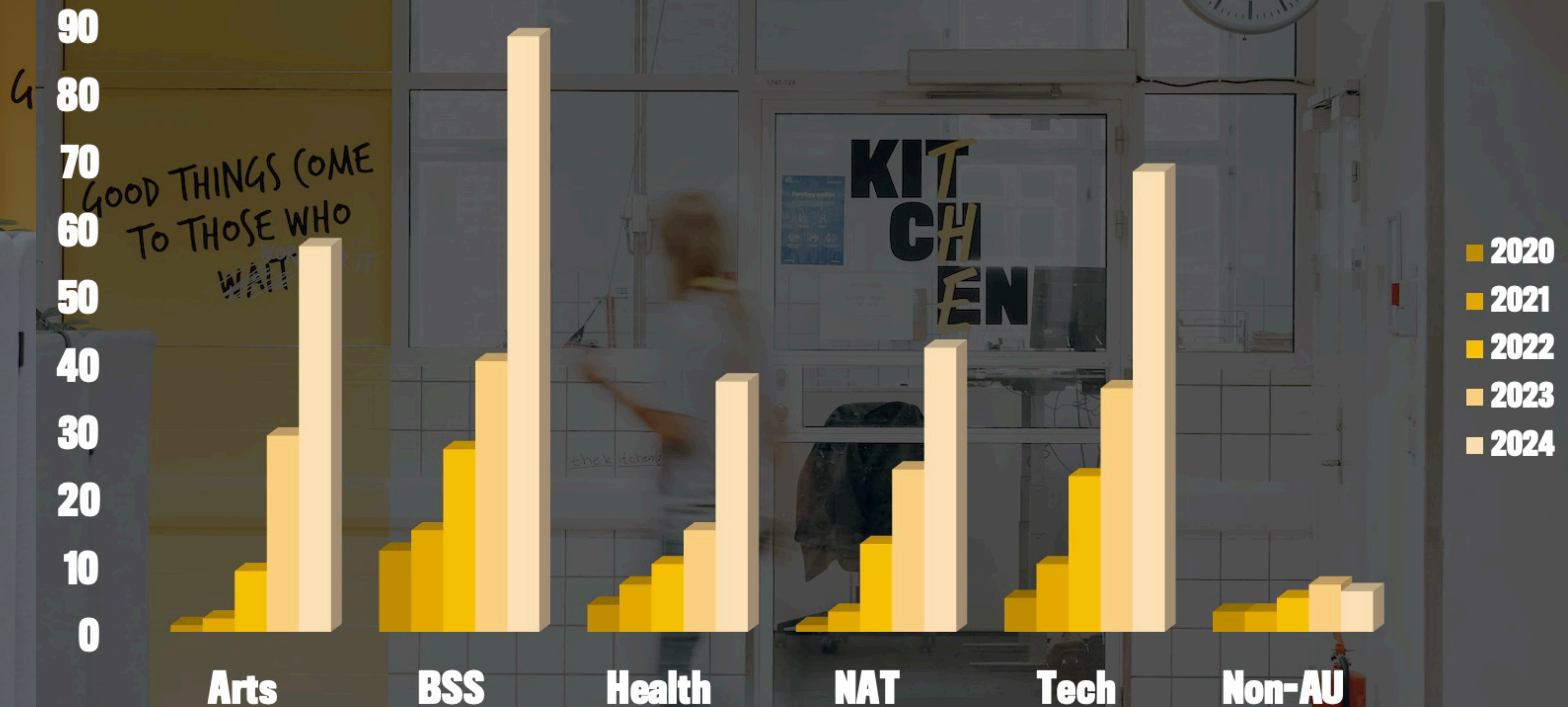
2020-2024

Number of active cases



2020-2024

Number of active cases per faculty



2020-2024

Capital injection startup- and spinout cases

■ Mio. kr.
■ Capital injection

140

120

100

80

60

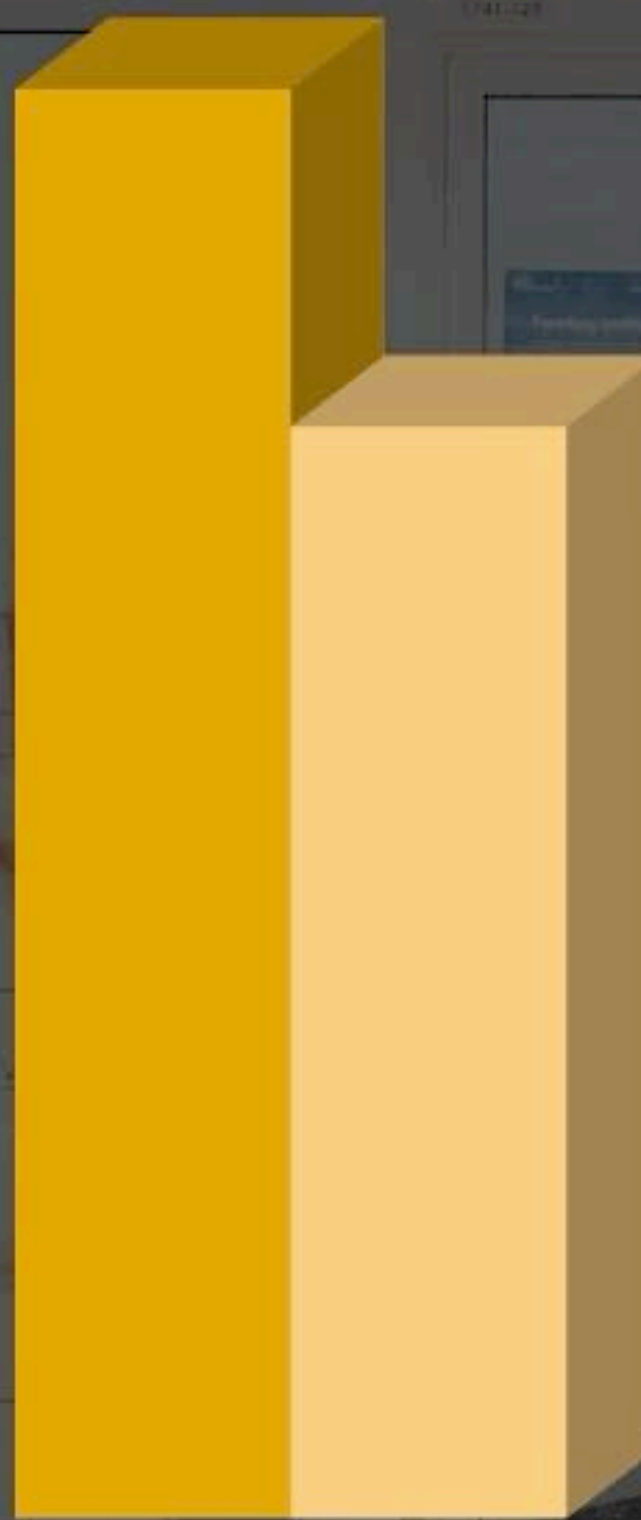
40

20

0



2022



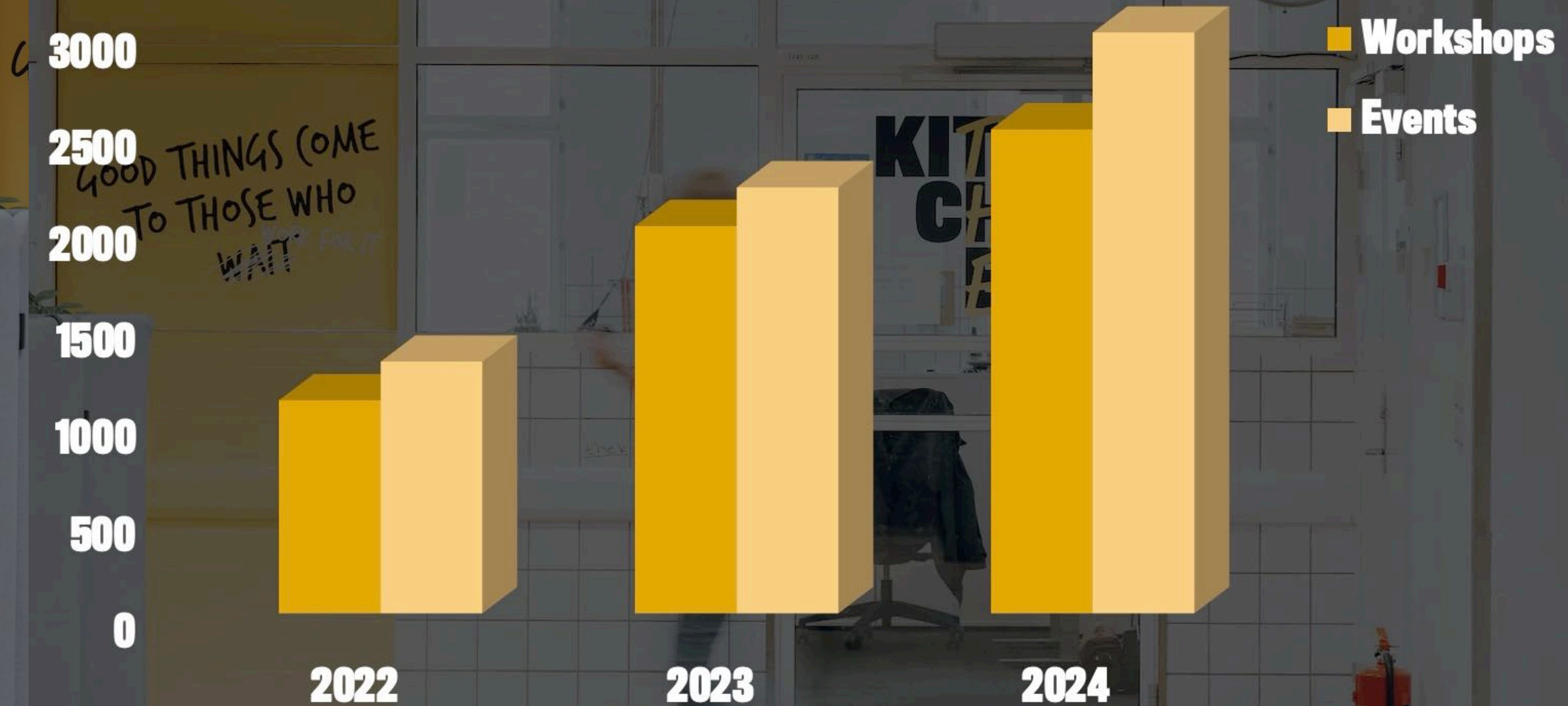
2023



2024

2020-2024

Number of participants in workshops and events in The Kitchen





KITCHEN



Workshops & Funding

Startup Essentials

MANDATORY

Talk To Your Customers

Learn how to get feedback from your (potential) customers to understand the needs and problems you address.

01

Position Your Startup

Apply your own strengths and motivations to define your unique position in the market.

02

Startup Financials

Learn the financial fundamentals behind a viable business and how you can use it to guide your decisions.

03

Grants

salling fondene

Matching program and
Innovation Grants
500.000 kr./year



AU Launch – P.O.C.
Researchers and students.
Up to DKK 250.000

BII BioInnovation
Institute

Life science and food tech.
Master and PhD.
DKK 100.000/YR.

MERCK

Life science.
Master and PhD.
DKK 25.000.

Funding

**KIT
CH
EN**

Pitch Competitions



kamstrup
Pitch
Competition



Capital Connect

1:1 investor Sparring Sessions

KITCHEN

✧ Startup Aarhus

WHO YOU CAN MEET...



BASECAMP INVEST



founderment



KEYSTONES



Parabolic

People
Ventures

PLUGANDPLAY



PreSeed Ventures

Rockstart

Seed capital

BI BioInnovation
Institute

Programs and partnerships

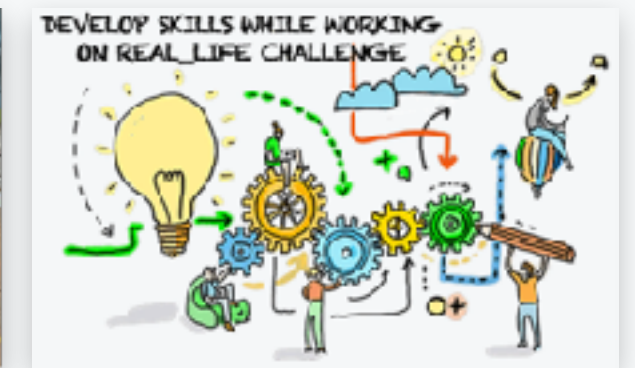


business incubation centre
Denmark

The main objective of the Danish ESA BIC is to create and strengthen communities of successful space related start-ups in Denmark by supporting 40 start-ups during the period of 2020-24.



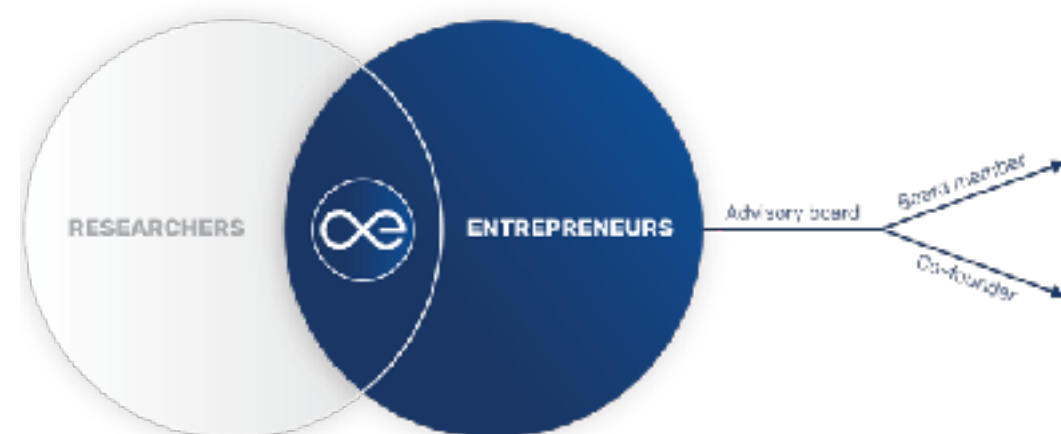
Female Founder's Network



Circle-U Challenge



Open Entrepreneurship facilitates the meeting between researchers from Danish universities and external experienced entrepreneurs and intrapreneurs and supports the journey from idea to start-up



DEEP GREEN

A collaboration with Industriens Fond, CBS and AAU to initiate more innovation in Green Transition Technologies



Startups

Startup



Norfolk is a biotech company rethinking the production of soap, cosmetics and detergents by producing sustainable surfactants for applications in consumer products.

Norfolk only uses raw materials locally sourced from either low-impact resources or recycled resources leaving a minimal CO2 footprint.

This way Norfolk is taking on the problem of overconsumption of palm and palm kernel oil and fossil sources within active and stabilising ingredients currently in the market.



Kasper Falkenberg, CEO



Niklas Nørgaard, CTO



Daniel Lind Jensen, CSO

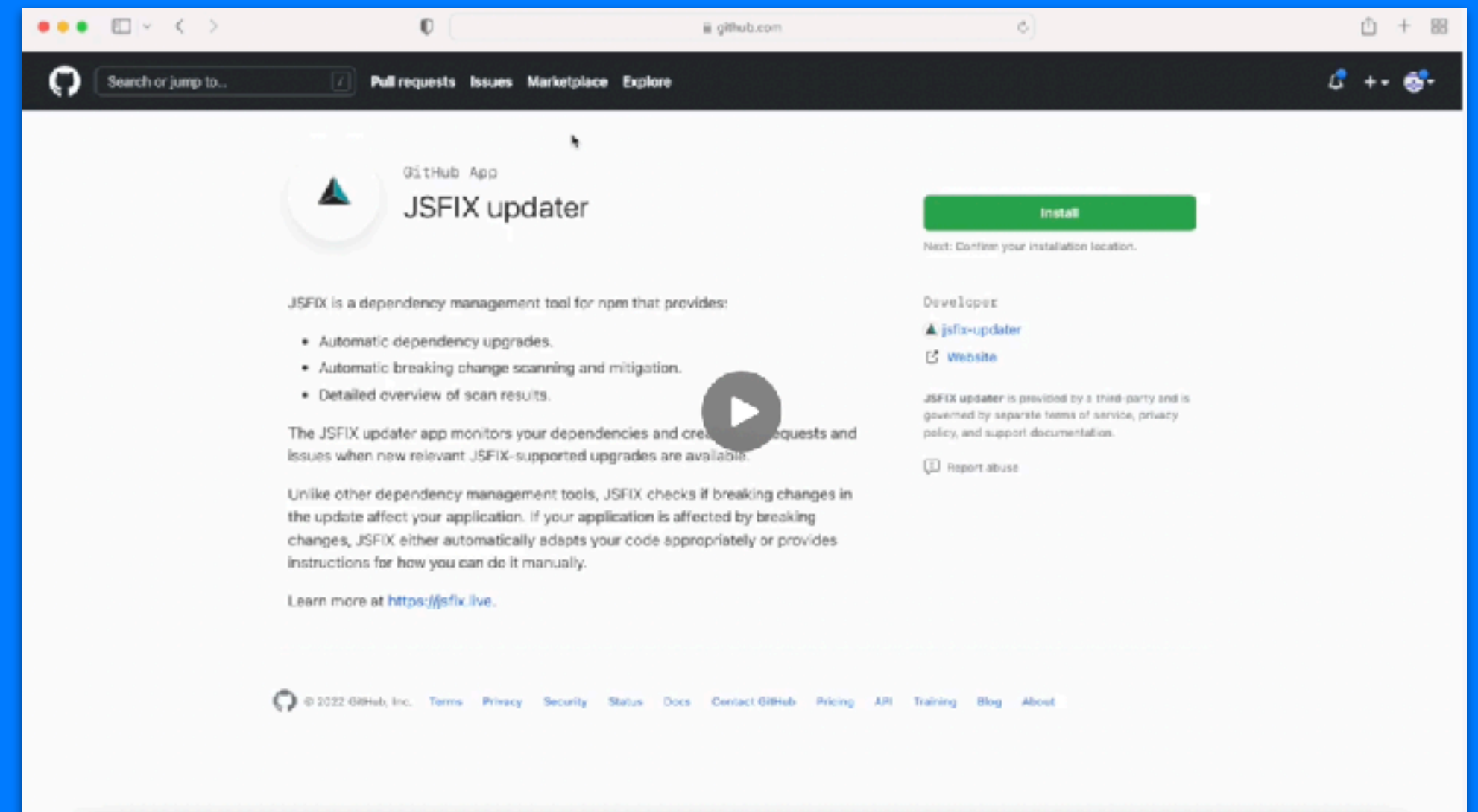


Startup

coana

Coana is a spinoff from Department of Computer Science, Aarhus University. Their mission is to create advanced program analysis tools that help software developers build and maintain modern software. Such analysis tools can help avoiding bugs and security vulnerabilities. The current focus is on the product JSFIX for JavaScript and Node.js.

KITCHEN



Founders



Martin Toldam Torp
PhD



Benjamin Barslev Nielsen
PhD



Anders Møller
Professor AU

Startup



AgroAnt provides natural protection against pests and plant diseases by using ants to secure organic, sustainable and time saving protection of fruit trees.

AgroAnt have been researching ants and their potential in biological control for more than 20 years discovering that wood ants are omnivorous, permanent and ant-industrious - which makes them ideal for combating pests and plant diseases. Once the anthills are installed, the ants work automatically, so you don't have to worry about spraying or setting pheromone traps in the trees. The ants do the work - completely automatically!



Ida C. Jensen, CEO



Joachim Offenberg, CTO



Startup

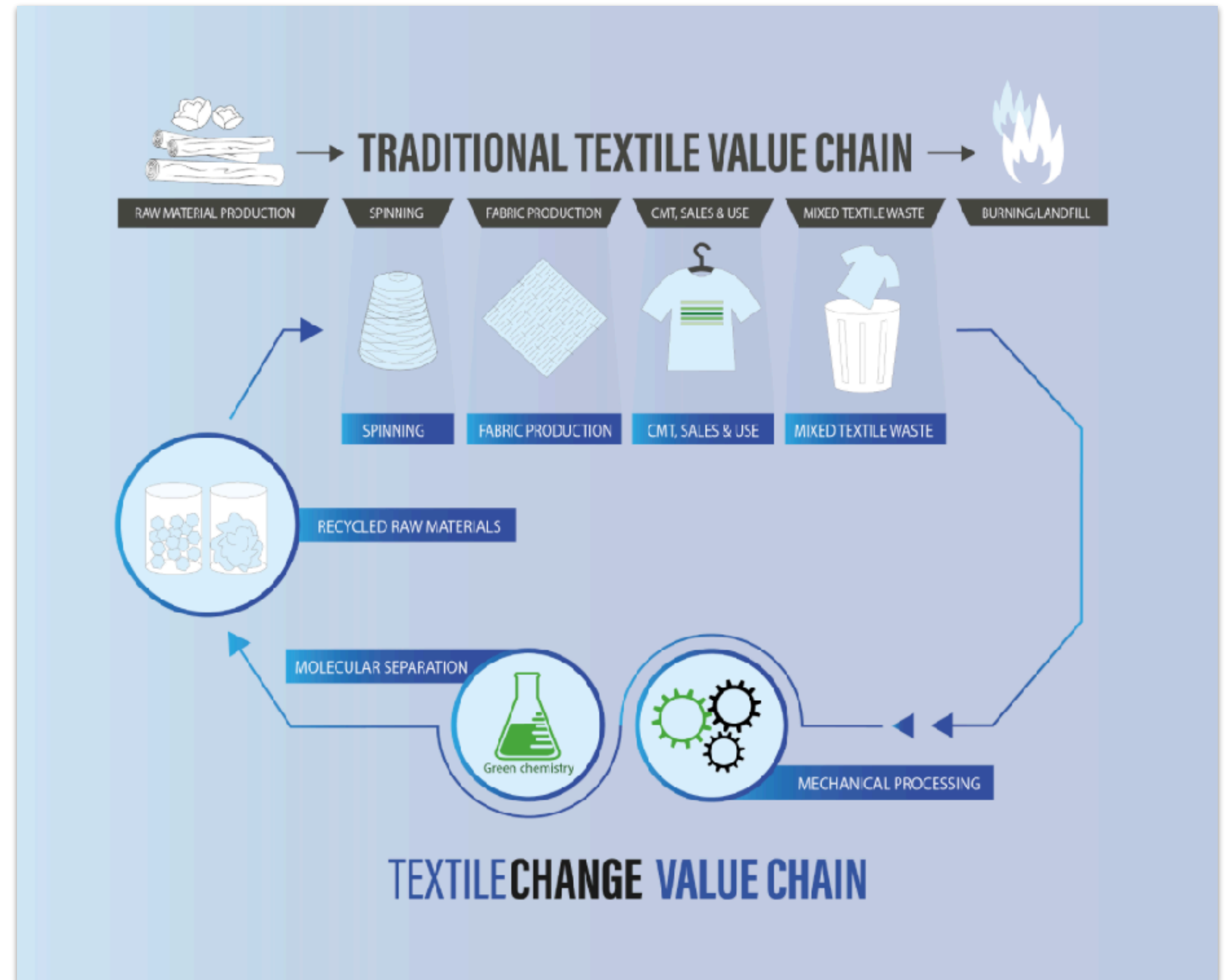


MedicQuant has developed a novel technology, chip and instrument that can detect DOACs, directly from whole blood within only 10 minutes. The solution provides a readily available test to use at individual departments at all hospitals.





Textile Change transforms the way fibers are produced. The technology paves the way for a future where textiles are recycled into new raw material instead of being incinerated at the cost of climate and environment.



Startup



Decameal transforms an unused natural resource into a sought-after product. In short, they turn beach crabs into a proteinaceous and organic feed additive called 'Decameal' for use in everything from aquariums, to agro- and aquaculture.



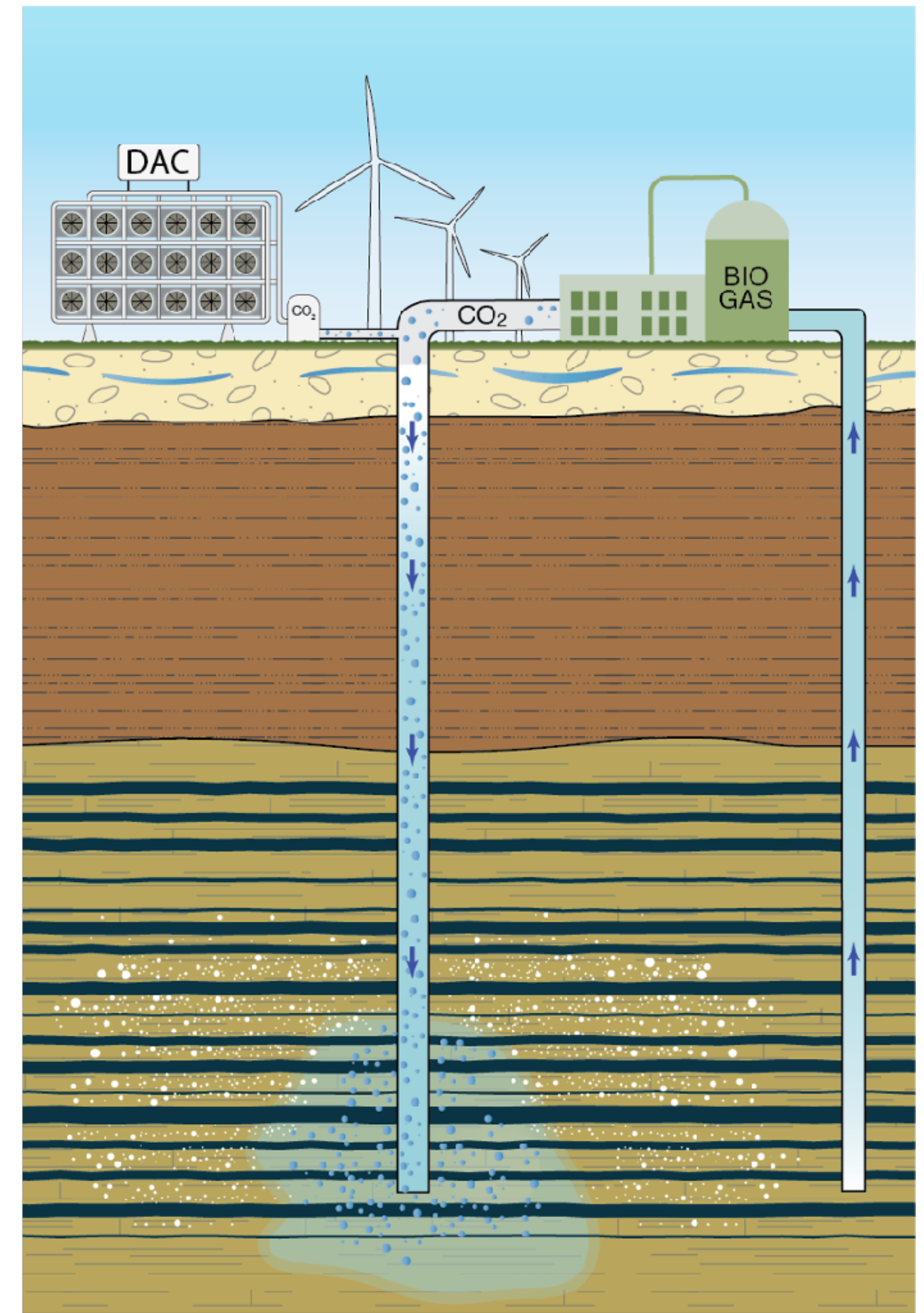
Startup



David L Egholm
Direktør/Professor

SUNSTONES

Creates a new technology to store CO₂ as minerals. Tested technology, less expensive, more secure than existing CO₂ storing technologies. Looking for investments of app. 20 mio. DKK.



**2025: Distinguished
Senior Innovators 7
professors**

**Next: Junior Program
to engage young
researchers in
innovation**





UNIVERSITETSBYEN

THE KITCHEN

Event

The Kitchen Café

Hub

PROJEKTRUPPEN MØDE #32

12. januar 2023

RAMBØLL

Bright ideas. Sustainable change.



The Kitchen 2.0



Bygning 1842

Projektstyregruppemøde
28.10.2024

Plads 4, skitse 1 - Ophold i forskellige niveauer



THANKS.

Jeppé Dørup Olesen
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jdo@au.dk

